

# COMMERCIAL/MULTIFAMILY

## (BY PRODUCT FORMAT)

### Instructor-Led

#### Classroom-Based

- Commercial Loan Origination 101
- Commercial Loan Origination 201
- Commercial Loan Origination 301
- Introduction to Commercial Real Estate Finance
- Multifamily Property Inspection Workshop

#### LIVE Online Workshops

- Topical Commercial LIVE Online Workshop Series

#### Guided Web-Based

- Commercial Certified Mortgage Banker (CMB) Prep Course



### Web-Based

- Appraisal 101
- Asset Management in Commercial Real Estate and Multifamily Lending
- Basics of Commercial Real Estate & Multifamily Loan Servicing
- Benchmarking: Commercial Real Estate & Multifamily Servicer Performance
- Commercial Building Inspections: The Nuts & Bolts
- Commercial Real Estate & Multifamily Servicer Loan Level Surveillance: Protecting the Property
- Fundamentals of Income Property Valuation I
- Fundamentals of Income Property Valuation II
- Insurance Compliance for Commercial Real Estate and Multifamily Servicing
- Introduction to Commercial Mortgage-Backed Securities
- Life Cycle of Commercial Real Estate & Multifamily Loans: A Servicer's Perspective
- Mortgage Banking Primer
- Multifamily Underwriting
- Navigating Commercial Loan Documents
- Servicing Agreements: Understanding Critical Responsibilities for the Commercial Servicer
- Servicing Operations in Commercial Real Estate and Multifamily Lending
- Understanding Technology



### Publications

- CMBS Borrower Guide (Pack of 50)
- Commercial Real Estate Finance Basics
- Mortgage Banking Terms: A Working Glossary



### Certificates & Designations

- Commercial Mortgage Servicer (CMS) Achievement Certificate
- Commercial Mortgage Servicer (CMS) Professional Certificate
- Commercial Certified Mortgage Servicer (CMS) Specialist Designation (Coming Soon)
- Commercial Certified Mortgage Banker (CMB) Designation
- Executive Certified Mortgage Banker (CMB) Designation
- Master Certified Mortgage Banker (CMB) Designation



## Learn More:

Visit [www.campusmba.org/commercial](http://www.campusmba.org/commercial) for an interactive listing of current products and services.

## Commercial/Multifamily Learning Map

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