

# RESIDENTIAL ORIGINATION & PROCESSING

## Instructor-Led

### Classroom-Based

- Coaching for Branch Managers
- FHA Fundamentals Workshop
- FHA Underwriting and Operations Workshop
- Introduction to Commercial Real Estate Finance
- The Complete Mortgage Banker
- Understanding Reverse Mortgages Workshop

### School of Mortgage Banking

- SOMB I
- SOMB II
- SOMB III

### LIVE Online Workshops

- FHA Bimonthly LIVE Online Conference
- FHA Products Series
- Reverse Mortgage LIVE Online Workshop Series (three-part series)

### FHA LIVE Online Workshop Series

- Part 1: FHA Underwriting
- Part 2: Operations and Quality Control Issues
- Part 3: FHA Appraisals

### FHA LIVE Online Workshop Series

- Part 1: The Basics of FHA
- Part 2: Top 10 Advantages of Selling FHA Products
- Part 3: How to Become FHA Approved

### Guided Web-Based

- Certified Mortgage Banker (CMB) Prep Course
- Closing, Post Closing and Insuring FHA Loans
- FHA Basic and Advanced Case Studies
- FHA Fundamentals
- VA Fundamentals



## Web-Based

- Closing Principles and Procedures
- Continuing Education for Florida Mortgage Lenders
- Credit Scoring
- Essentials of Government Loan Processing
- Ethical Decision Making for Mortgage Bankers
- Ethics in Mortgage Lending
- Fair Lending Essentials
- Fair Lending for Washington Mortgage Brokers
- Georgia Mortgage Education Bundle
- Georgia Mortgage Law
- Illinois Origination Recertification
- Introduction to Residential Mortgage Brokering
- Introduction to Manufactured Housing
- Louisiana Continuing Education
- Maryland Fair Housing
- Maryland Recertification
- Mortgage Banking Primer
- Oklahoma Fair Housing
- Oregon Fair Housing
- Origination Basics for Mortgage Brokers
- Pennsylvania Continuing Education
- Prequalifying Basics
- Processing from A-Z



## Publications

- Basic Books — Three Volume Set
- Basic Books — Four Volume Set
- Mortgage Banking Terms: A Working Glossary
- Residential Mortgage Banking Basics



## Certificates & Designations

- Residential Loan Production Achievement Certificate
- Loan Officer Achievement Certificate (CLO Level I)
- Loan Officer Professional Certificate (CLO Level II)
- Certified Loan Officer (CLO) Specialist Designation
- Accredited Mortgage Professional (AMP) Specialist Designation
- Residential Certified Mortgage Banker (CMB) Designation
- Executive Certified Mortgage Banker (CMB) Designation
- Master Certified Mortgage Banker (CMB) Designation



## Learn More:

Visit [www.campusmba.org/origination](http://www.campusmba.org/origination) for an interactive listing of current products and services.

## Residential Origination & Processing Learning Map